

FALL 2020







intro

Curve Los Angeles had a strong launch in February 2020, delivering an important West coast meeting point for the industry.

A brand-new show providing freshness and intimacy to encourage brands and their buyers to enjoy conversations and good vibes.

Produced by Eurovet, the worldleading tradeshow organizer for the intimate apparel industry, **Curve** remains the one-stop shopping experience for brands and retailers.

Raphael Camp CEO, Eurovet Americas the place to be

" As a buyer of many years I found this show one of the easiest to navigate. Having everything under one roof made it so much easier to find new products - I found it easy to use my time effectively. I also loved that it was so near the airport, and at the same time in a safe location. [...] A much easier environment to work in. So Thank You."

- Chadwicks of London, CA

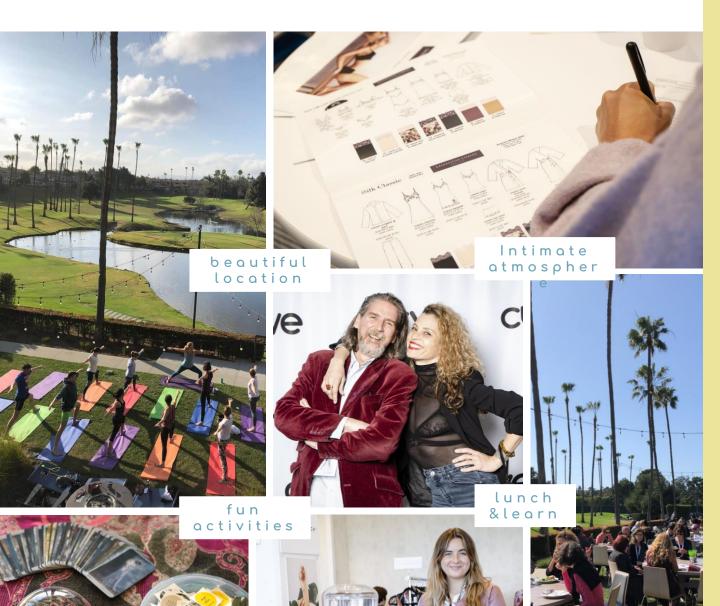
I absolutely loved the venue! The open floor plan with natural light really made a difference in the energy of the show. The vendor turnout exceeded my expectations as well! The participation was the best I have seen from a west coast market in over 5 years. Thank you for reviving the West Coast show.

- Suelto Boutique, MT

eurovet americas



" the best west-coast market"





... los angeles

The future of fashion?





"The Fashion sector accounted for the second largest share of creative industry jobs in L.A. County, contributing nearly 1 in 5 jobs of the creative industries' total employment in the County.

While New York City is also considered a global fashion hub, the Fashion sector in Los Angeles County employs around 24% more workers than its East Coast counterpart."

Source: 2019 Otis Report on the Creative Economy.

"The talent is here" said Elyse Walker, the longtime L.A. retailer with luxury multilabel boutiques in the Pacific Palisades and Newport Beach, and the fashion director of online site Fwrd by Elyse Walker.

"And everyone wants to be in L.A. or come to L.A., if you build it they will come."

Source: "L.A. is the future of the American runway" Access to the WWD March 2019 article <u>here</u>.

World capital of cool

Casual intimates and sport bras are two main growing categories, with approximately 40 percent of Millennials indicating that the majority of their closet consists of what they call "comfort wear", as seen in NPD's <u>Trend Tracker</u> report (2019).

Not to mention that L.A. is the World's epicenter for healthy, ecoconscious lifestyle, two values that are shared by Millenials as well.

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who? meet the buyers



Type of Store – qualified buyers

Specialty Stores (Lingerie)	80%
Ready To Wear/Concept stores	9%
Online pure players	8%
Spa / Resort	2%
Department stores	1%

Geography – qualified buyers

86%
*77%
6.5%
5%
2.5%

sneak peek the best Curve Los Angeles

Amoureuse Bratopia Calla Lily Fine Linens Chadwicks of London Dentelle Fine Lingerie Directives West Fanny Wrappers Footsie Free People Glamour House La Belle Fifi Lille Boutique Lingerie Paradis Lulu's Nouvelle Luxe Lingerie Maris Collective Purrmission Revelation in Fit Revolve Romantiques Special Moments Suelto The Lingerie Shoppe Title Nine Toujours Truly U Yves Lingerie



"This was the best CURVE show ever. The venue was outstanding as was the attention to detail in all aspects of the show. I have a renewed good feeling about a business that has been hard to continue to love." (anonymous buyer, post-LA show

CUIVE LOS ANGELES

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